## BALANCE SHEET

As at Mar. 31st, 2010

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 272.610.812.404 | 155.112.861.211 |
| I. Cash and cash equivalents | 110 |  | 12.571.125.104 | 7.281.869.559 |
| 1. Cash | 111 | V. 01 | 12.571.125.104 | 7.281.869.559 |
| 2. Cash equivalents | 112 |  |  |  |
| II. Short-term financial investments | 120 | V.02 | 6.752.404.598 | 3.428.644.598 |
| 1. Short-term investments | 121 |  | 7.030.764.598 | 3.622.644.598 |
| 2. Provision for devaluation of short-term security investments | 129 |  | (278.360.000) | (194.000.000) |
| III. Receivables | 130 |  | 34.104.334.387 | 34.065.415.896 |
| 1. Trade accounts receivables | 131 |  | 24.570.361.808 | 23.981.811.204 |
| 2. Advances to suppliers | 132 |  | 6.876.924.066 | 7.090.811.957 |
| 3. Short-term internal receivables | 133 |  | - | - |
| 4. Receivable in accordance with contracts in progress | 134 |  | - |  |
| 5. Other receivables | 135 | V. 03 | 3.782.936.545 | 4.118 .680 .767 |
| 6. Provision for short-term bad receivables | 139 |  | (1.125.888.032) | (1.125.888.032) |
| IV. Inventories | 140 |  | 200.098.015.623 | 102.356.893.693 |
| 1. Inventories | 141 | V. 04 | 200.098.015.623 | 102.356.893.693 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V. Other short-term assets | 150 |  | 19.084.932.692 | 7.980.037.465 |
| 1. Short-term prepaid expenses | 151 |  | 332.834.698 | 173.659.275 |
| 2. VAT deductible | 152 |  | 7.561.925.790 | 1.410.572.156 |
| 3. Tax and accounts receivable from State budget | 154 | V. 05 | - | - |
| 4. Other short-term assets | 158 |  | 11.190.172.204 | 6.395.806.034 |
|  |  |  |  |  |
| B. LONG-TERM ASSETS ( $\mathbf{2 0 0}=\mathbf{2 1 0}+\mathbf{2 2 0} \mathbf{+ 2 4 0 + 2 5 0 + 2 6 0 )}$ | 200 |  | 59.585.232.588 | 60.245.479.789 |
| I. Long-term receivables | 210 |  |  |  |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 211 |  |  |  |
| 3. Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4. Other long-term receivables | 218 | V. 07 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 28.920.266.513 | 29.507.562.466 |
| 1. Tangible fixed assets | 221 | V. 08 | 19.114.350.384 | 19.672.387.709 |
| - Historical cost | 222 |  | 41.273.208.251 | 40.800.188.181 |
| - Accumulated depreciation | 223 |  | (22.158.857.867) | (21.127.800.472) |
| 2. Finance leases fixed assets | 224 |  | - | - |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 | V. 10 | 9.456.629.911 | 9.674.763.979 |
| - Historical cost | 228 |  | 13.058.761.219 | 13.058.761.219 |
| - Accumulated depreciation | 229 |  | (3.602.131.308) | (3.383.997.240) |
| 4. Construction in progress expenses | 230 | V. 11 | 349.286 .218 | 160.410.778 |
| III. Property investment | 240 | V. 12 |  |  |
| - Historical cost | 241 |  |  |  |
| - Accumulated depreciation (*) | 242 |  |  |  |
| IV. Long-term financial investments | 250 |  | 22.860.372.000 | 22.860.372.000 |
| 1. Investment in subsidiaries | 251 |  | - | - |
| 2. Investment in joint-venture | 252 |  | 14.827.600.000 | 14.827.600.000 |
| 3. Other long-term investments | 258 | V. 13 | 8.032.772.000 | 8.032.772.000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 7.804.594.075 | 7.877.545.323 |
| 1. Long-term prepaid expenses | 261 | V. 14 | 7.804.594.075 | 7.877.545.323 |
| 2. Deferred income tax assets | 262 | V. 21 | - | - |
| 3. Others | 268 |  | - | - |
|  |  |  |  |  |
| TOTAL ASSETS ( $\mathbf{2 7 0}=\mathbf{1 0 0} \mathbf{+ 2 0 0}$ ) | 270 |  | 332.196.044.992 | 215.358.341.000 |


| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $\mathbf{3 0 0}=\mathbf{3 1 0 + 3 3 0}$ ) | 300 |  | 214.333.166.544 | 109.851.345.342 |
| I. Short-term liabilities | 310 |  | 213.578.829.935 | 109.387.851.042 |
| 1. Short-term borrowing and debts | 311 | V. 15 | 173.157.759.111 | 85.492.786.536 |
| 2. Trade accounts payable | 312 |  | 30.161.669.861 | 4.980.337.077 |
| 3. Advances from customers | 313 |  | 213.661.014 | 129.363.403 |
| 4. Taxes and liabilities to State budget | 314 | V. 16 | 4.508.988.210 | 2.553.450.141 |
| 5. Payable to employees | 315 |  | 2.364.719.562 | 12.730.034.590 |
| 6. Payable expenses | 316 | V. 17 | 1.442.025.878 | 1.177.812.967 |
| 7. Accounts payables-Affiliate | 317 |  | - | - |
| 8. Payable in accordance with contracts in progress | 318 |  | - | - |
| 9. Other short-term payables | 319 | V. 18 | 1.730.006.299 | 2.324.066.328 |
| 10. Provision for short-term liabilities | 320 |  | - |  |
| II. Long-term liabilities | 330 |  | 754.336.609 | 463.494.300 |
| 1. Long-term accounts payables-Trade | 331 |  | - | - |
| 2. Long-term accounts payables-Affiliate | 332 | V. 19 | - | - |
| 3. Other long-term payables | 333 |  | - | - |
| 4. Long-term borrowing and debts | 334 | V. 20 | 400.000.000 | 3.494.300 |
| 5. Deferred income tax | 335 | V. 21 | - | - |
| 6. Provision for unemployment allowance | 336 |  | 354.336.609 | 460.000.000 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
|  |  |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 |  | 117.862.878.448 | 105.506.995.658 |
| I. Capital sources and funds | 410 | V. 22 | 116.457.660.842 | 106.249.441.197 |
| 1. Paid-in capital | 411 |  | 81.183.840.000 | 81.183.840.000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - | - |
| 4. Treasury stock | 414 |  | - | - |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | - | 24.214 .002 |
| 7. Investment and development fund | 417 |  | 9.952.688.426 | 4.586.530.564 |
| 8. Financial reserve fund | 418 |  | 4.892.107.156 | 3.818.875.584 |
| 9. Other fund belong to owner's equity | 419 |  | 134.380.000 | 42.380.000 |
| 10. Retained profit | 419 |  | 20.294.645.260 | 16.593.601.047 |
| 11. Capital for construction work | 420 |  | - | - |
| II. Budget sources | 430 |  | 1.405.217.606 | (742.445.539) |
| 1. Bonus and welfare fund | 431 |  | 1.405.217.606 | (742.445.539) |
| 2. Budgets | 432 | V. 23 |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
|  |  |  |  |  |
| TOTAL RESOURCES (430=300+400) |  |  | 332.196.044.992 | 215.358.341.000 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |
| 1. Leasehold assets |  | V .24 |  |  |
| 2. Materials and goods kept or processed for others |  |  |  |  |
| 3. Goods deposited by others |  |  |  |  |
| 4. Bad debts already treated |  |  |  |  |
| 5. Foreign currencies: |  |  |  |  |
| - USD |  |  |  |  |
| - EUR |  |  |  |  |
| 6. Estimates for non-business and project expenditure |  |  |  |  |

## INCOME STATEMENT

Quarter 1/ 2010
Unit: VND

| Items | Code | Note | Quarter 1 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Sales | 01 | VI. 25 | 125.570.986.806 | 99.715.639.304 | 125.570.986.806 | 99.715.639.304 |
| 2. Deductions | 03 |  | 17.507.906 | 11.952.055 | 17.507.906 | 11.952.055 |
| 3. Net sales and services ( $\mathbf{1 0}=\mathbf{0 1 - 0 2 \text { ) }}$ | 10 |  | 125.553.478.900 | 99.703.687.249 | 125.553.478.900 | 99.703.687.249 |
| 4. Cost of goods sold | 11 | VI. 27 | 106.672.712.484 | 100.777.407.111 | 106.672.712.484 | 100.777.407.111 |
| 5. Gross profit (20=10-11) | 20 |  | 18.880.766.416 | (1.073.719.862) | 18.880.766.416 | (1.073.719.862) |
| 6. Financial income | 21 | VI. 26 | 7.571.859.460 | 1.188.607.963 | 7.571.859.460 | 1.188.607.963 |
| 7. Financial expenses | 22 | VI. 28 | 4.964.648.881 | 2.109.914.704 | 4.964.648.881 | 2.109.914.704 |
| - Include: Interest expenses | 23 |  | 1.282.782.196 | 824.273 .367 | 1.282.782.196 | 824.273.367 |
| 8. Selling expenses | 24 |  | 2.959.517.527 | 2.510.801.326 | 2.959.517.527 | 2.510.801.326 |
| 9. General \& administrative expenses | 25 |  | 1.939.041.044 | 1.168.485.439 | 1.939.041.044 | 1.168.485.439 |
| 10. Net operating profit $\{\mathbf{3 0}=\mathbf{2 0}+(\mathbf{2 1 - 2 2})-(24+25)\}$ | 30 |  | 16.589.418.424 | (5.674.313.368) | 16.589.418.424 | (5.674.313.368) |
| 11. Other income | 31 |  | 47.367 .335 | 10.513.849 | 47.367 .335 | 10.513 .849 |
| 12. Other expenses | 32 |  | 95.192.543 | 29.492.940 | 95.192.543 | 29.492.940 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | (47.825.208) | (18.979.091) | (47.825.208) | (18.979.091) |
| 14. Profit before $\operatorname{tax}(50=30+40)$ | 50 |  | 16.541.593.216 | (5.693.292.459) | 16.541.593.216 | (5.693.292.459) |
| 15. Current corporate income tax expenses | 51 | VI. 30 | 4.154.696.425 |  | 4.154.696.425 |  |
| 16. Deferred corporate income tax expenses | 52 | VI. 30 |  |  |  |  |
| 17. Profit after tax ( $60=50-51-52$ ) | 60 |  | 12.386.896.791 | (5.693.292.459) | 12.386.896.791 | (5.693.292.459) |
| 18. EPS (VND/share) | 70 |  | 1.526 |  | 1.526 |  |

## CASH FLOWS STATEMENT

Quarter 1/2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 1/2010 | Quarter 1/ 2009 |
|  |  |  |  |  |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 129.165.586.704 | 124.358.875.495 |
| 2. Cash paid for supplier | 02 |  | (65.459.882.771) | (37.690.749.319) |
| 3. Cash paid for employee | 03 |  | (16.501.599.658) | (8.497.001.471) |
| 4. Cash paid for interest | 04 |  | (1.514.917.988) | (824.344.433) |
| 5. Cash paid for corporate income tax | 05 |  | -2199158356 | - |
| 6. Other receivables | 06 |  | 2.663.672.633 | 3.548.885.800 |
| 7. Other payables | 07 |  | (7.878.327.836) | (3.656.418.333) |
| Net cash provided by (used in) operating activities | 20 |  | 38.275.372.728 | 77.239.247.739 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (473.020.070) | (689.864.319) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 5.520.940 |  |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  | (22.176.000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  |  |  |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  | 2.058.705.000 | 430.413 .000 |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 18.000.000 | 27.000 .000 |
| Net cash used in investing activities | 30 |  | 1.609.205.870 | (254.627.319) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Cash received from issuing stock, other owners' equity | 31 |  |  |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  |  |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 72.889.364.191 | 5.944.412.640 |
| 4. Cash paid to principal debt | 34 |  | (107.484.790.964) | (83.401.683.831) |
| 5. Cash paid to financial lease debt | 35 |  |  |  |
| 6. Dividend, profit paid for owners | 36 |  | - |  |
| Net cash (used in) provided by financing activities | 40 |  | (34.595.426.773) | (77.457.271.191) |
|  |  |  |  |  |
| Net cash during the period ( $50=20+30+40$ ) | 50 |  | 5.289.151.825 | (472.650.771) |
|  |  |  |  |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 7.281.869.559 | 7.583.290.565 |
| Influence of foreign exchange fluctuation | 61 |  | 103.720 |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR (70 = 50+60+61) | 70 | VII. 34 | 12.571.125.104 | 7.110.639.794 |

